

Job Title: Principal Consultant

Location: Remote

## About Indicatura

Indicatura® is a specialised consultancy that delivers improved value to clients from planned investments in new and existing physical assets. We provide a full spectrum of consulting, assurance and optimisation services that delivers quantifiable and tangible outcomes and benefits to our clients by utilising proprietary tools, techniques and systems.

Our services and methodology can be applied in any industry and within any size of business. We work with businesses that constitute a global presence and have an impressive, blue chip client list.

We assure our clients not only of our services and commitment to enhancing their organisations value, but also of our promise to deliver impartial and accurate advice and a guarantee of a trusted, continuing and confidential partnership.

## About the Role

We have three distinct but synergistic service propositions. We are seeking a Principal Asset Management Consultant to lead our Asset Management services business. This will include all aspects of leadership including staff and client development, delivering profitable growth and working with the directors to pursue identified opportunities and develop the wider company.

The day to day activities of the Principal Asset Management Consultant include, but are not limited to:

- Leading client project teams as well as delivering client commissions e.g. development and implementation of Asset Management framework
- Leading the production of a suitable, feasible and acceptable information base, analysis, recommendations and solutions
- Leading the production of client advice and outputs (graphs, tables, slides, written reports)
- Running workshops and meetings with a range of audience engagement
- Forming relationships with existing clients to support current director activity
- Developing new business relationships and opportunities – particularly in Asset Management
- People development, team management, operational effectiveness and strategic development of the Asset Management business
- Contributing to wider Company development

Principal Consultants would typically be the “client, opportunity and project lead” and take overall responsibility with appropriate support from the rest of the Indicatura and client team.

Registered Address  
6th Floor, Royal Exchange Building  
St Ann’s Square  
Manchester  
M2 7FE

Company Reg Number  
07923990

Contact Us  
+44 (0)161 883 2364  
info@indicatura.com  
finance@indicatura.com  
admin@indicatura.com

## Individual Requirements

We are looking to attract a dynamic and ambitious Principal Asset Management Consultant.

You will be an experienced Asset Management practitioner with the personal drive, motivation and qualities to become the leader of Indicatura's Asset Management business.

In addition to helping to run the existing Asset Management business and to provide leadership and support in servicing current clients/projects, we are looking for somebody that can actively contribute to the ongoing growth of our Asset Management business.

In addition to having the technical knowledge, experience, people and team skills that such a role would require, we are looking for someone with a strong business development track record and, ideally, with a client following.

To be considered for the role you must, as a minimum, meet the following criteria of skills, knowledge, experience and qualities:

- 10+ years experience in Asset Management
- Either been a senior consultant in a relevant field or held a senior position in a manufacturing, Oil and Gas or other organisation with complex assets
- Led the implementation of Asset Management improvement programmes for large clients, typically multi-site across multiple geographies
- Experience in using RCM, RCA, FMEA and other such techniques and of implementation of PAS55 and / or ISO 55000
- Experience of leading teams, projects and client relationships with a track record of success
- Excellent communication and interpersonal skills; strong analytical skills and problem-solving ability
- Strong business development track record and market focus/relationships
- Strong desire to take responsibility for growing a successful, differentiated Asset Management consultancy and to contribute to wider Company development
- Willing to work on client sites with overnight stays required (travel and expenses paid)
- Strong aptitude for business development as well as strong presentation and people development skills
- Full UK driving license
- UK passport holder.

Further desired qualities:

- Qualified to degree or postgraduate level in a relevant area: Engineering (Mechanical, Materials, Aerospace or similar), Physics, Mathematics or similar;
- Member of Institute of Asset Management, Institute of Mechanical Engineers, or other similar organisation

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[www.indicatura.com](http://www.indicatura.com)

The roles advertised are permanent, full time positions.

The position could require UK Security Check clearance and therefore the candidate is required to be a UK citizen with full right to work and minimum 5 years of continuous residency in the UK.

We offer competitive remuneration packages in a challenging and rewarding working environment.

To express your interest in this role, please send your CV with a cover letter explaining why you would be suitable for the position using the 'apply now' button on the website or to [admin@indicatura.com](mailto:admin@indicatura.com).

For further information on Indicatura or regarding the role, please also contact us on [admin@indicatura.com](mailto:admin@indicatura.com).

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